The Files

4 October 1957

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18-5 Production

1. TSS has received a proposal from the Company for the production of the IS-5 Short Range Infrared Set. Costs involved are as follows:

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Quantity

Unit Cost

84 to 199 200 to 500 \$1,483.31

\$1,227.00

Spare part costs are included in the above quotation and amount to \$132.64 per unit for the less than 200 quantity and \$116.00 per unit for the 200 to 500 quantity. Additional charges include \$19,580.67 for Engineering Revisions and \$28,433.59 for tooling.

2. The delivery schedule allows two months for Engineering Revisions with equipment delivery to follow ten months later. will be asked to make a partial delivery within six months.

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- 3. TSS will again bring this equipment before their declassification Board in order to provide advice with respect to military handling of this unit which is currently classified SECRET.
- 4. Informal advice is that a contract will be awarded within two weeks and a quantity of 100 units will be sought. The Office of Logistics will be consulted about funding.
- 5. In a demonstration of the IS-5 to the Chief Signal Officer Department of the Army, and the Assistant Chief of Staff, Intelligence, Department of the Army it was indicated that the unit cost of the IS-4 was approximately \$1,500. Subsequently the Office of the Chief Signal Officer advised of a requirement for 24 units. If Engineering Revision and tooling costs are to be prorated for 100 units, the unit cost would then become \$1,963.45. What unit cost should be referred to the Office of the Chief Signal Officer in completing funding arrangements?

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